

# Fons

helps you  
find smart  
commercial  
space

**“Fons helps you  
to make your plans  
come true”**

Wil Versteijnen, CEO of GVT Group  
of Logistics

The municipality and BOM help businesses to move forward,  
which is both good for the companies and good for the economy.

**That's how we do  
it in Tilburg.**

# Who is Fons?

Could your company be better situated? Is your current location too small, or is it more than you need? If you have ideas for better commercial space for your company, then talk to Fons, because that's what we do: help businesses to move forward. Fons is practical, dynamic, and enterprising. That's how we do it in Tilburg.

## The Municipality of Tilburg and BOM

Fons is a joint venture between the Municipality of Tilburg and the Brabant Development Agency (BOM). It is an initiative that focuses on using the best commercial space solutions to help businesses achieve their goals in Tilburg's business parks. The end result is good for employment, good for the economy and good for companies – it's a win-win-win situation!

**“Helping a business to really move forward; that's what it's all about”**

Team Fons, Tilburg

## The team

**Serge Hoppenbrouwers (BOM)** is the first point of contact for businesses, and he uses his extensive property experience to convert your specific housing requirements into a smart and tailored solution.

**Eric Hoekstra (BOM)** is also a property expert and uses his knowledge to deal with any financial issues. He has an extensive network of real estate lenders but is just at home when it comes to new approaches, such as crowdfunding.

**Jody Broeders (Tilburg municipality)** knows all the ins and outs of the municipality, enabling him to make the necessary links between the various departments and people who might be involved in the project.

**Ben Santbergen (BOM)** relies on his banking experience to advise you on what to look out for when it comes to your new commercial premises.





**“Thanks to Fons we were able to make a further investment earlier”**

Patrick in 't Ven, CEO of P&M Express

## What does Fons do? Who benefits?

Have your premises become a stumbling block for what your company wants to achieve? Do you have ideas about how to solve the problem, yet find that you can't do it alone? Then Fons is there to help you. We want to turn your ideas into reality. We know all the rules and procedures and have a good knowledge of the buildings and sites that are currently available or will soon be, as well as land prices and zoning plans. Our expansive network of contacts will serve your company's needs well.

### **A no-obligation introduction**

Fons helps you to find the smartest solution to your commercial space needs. During an introductory chat we will examine what the obstacles are to your plans and what we can do about them. This introductory discussion is both free and carries no obligations whatsoever with it. Yes, *completely free*, because Fons is not in the profit-making business. Our focus is to increase local employment and bolster the regional economy. And, of course, the best possible business premises for your company, a place where you can achieve your goals, also means gains for the community. And that can only be a win-win situation for us all!

### **For businesses, developers, and investors**

Fons is there for businesses. It has assisted companies such as P&M Express, GVT Group of Logistics, Bierens Machinefabriek, AllPress Metals, and many more to fulfill their ambitions through smart commercial spaces. If you'd like to know how we do it, take a look at [www.fonstilburg.nl](http://www.fonstilburg.nl). (dutch version only)

But Fons is also there for others, such as project developers and investors, who are interested in commercial property. In fact, we're there for anybody who needs a team of experienced sparring partners in the fields of planning, financing, and contracting – we have specialists in every area to ensure that you can move forward. That's how we do it in Tilburg.

# How can Fons help you?

## Advice

Fons will help to clarify exactly what you need when it comes to space for your business. The experience of our staff in developing and redeveloping business parks means that we can provide you with very specific advice or we can put you in touch with a specialist who can answer all your questions. This includes any queries concerning new developments, refurbishments, permits, legal issues, and sustainability. You will ultimately have a comprehensive business case, and you will know exactly what the required investment is, what your company will get out of it, and where the risks are located.

## Financing

If you're struggling to fund your new company housing plans through your own capital and/or a bank loan, there is a range of parties in the Fons network that are prepared to invest in you, provided that the returns are reasonable. Fons can also employ its own resources by means of taking a participating interest, providing a loan or a guarantee for no longer than six years. The minimum sum is €200,000 and the maximum is €2.5 million. Where other investors might drop out because the risks are too high or returns too low, Fons can easily come aboard. That's because our primary goal is the overall benefit for society.

## Links

At Fons we know what is going on at your business park. You might be able to swap a piece of land or a building with a neighboring company, or another business on the site may be considering transporting goods by water, and you can join forces with them. Fons links people, companies, and the region together. And if you require further expertise, Fons will put you in touch with specialists in the construction, environment, planning, legal, or financial fields and many other areas. Together we will help you move forward. That's how we do it in Tilburg.





**“Thanks in part to  
funding from Fons  
we are now truly  
on the way”**

Wim van den Dries, Managing  
Director, AllPress Metals

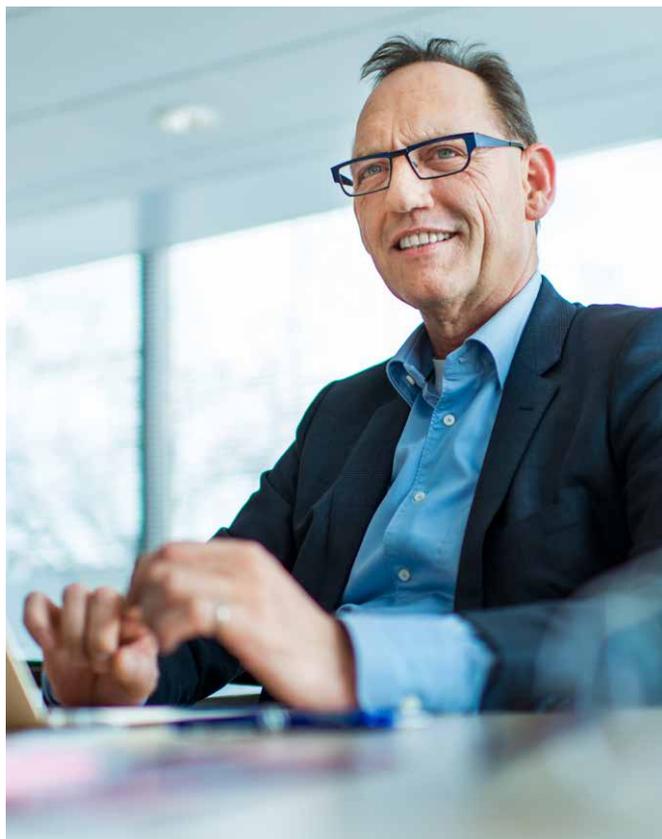
# Would you like to know more about Fons?

Fons understands what you are facing when it comes to housing your business and knows how to overcome the obstacles. Fons will assist you with Advice, Financing and Links. We are practical, dynamic, and enterprising. And that's how we do it in Tilburg.

If you'd like to know more about us, if you need a free no-obligation introduction, or if you have specific questions concerning commercial space, then Fons is the one to ask. Call us at +31 (0)13 20 322 40 or send us an email at [info@fonstilburg.nl](mailto:info@fonstilburg.nl). Further information is also available at [www.fonstilburg.nl](http://www.fonstilburg.nl) (dutch version only).

**“Fons helped me with financial resources, expertise, and advice”**

Henk Meijer, CEO, Bierens Machinefabrieken



**That's how we do it in Tilburg.**

## Contact Fons

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